

DELAWARE TECHNICAL AND COMMUNITY COLLEGE  
and  
UNIVERSITY OF DELAWARE

PROGRAM ARTICULATION AGREEMENT  
ADDENDUM  
10/1/2022

Associate of Applied Science Degree  
Business Administration Transfer Option

Bachelor of Science Degree  
Global Enterprise Management

WHEREAS, Delaware Technical and Community College ("DTCC") and the University of Delaware ("UD") (DTCC and UD may be collectively referred to as the "Parties") entered into that certain Articulation Agreement dated **10/25/2021** attached hereto as Exhibit A ("Articulation Agreement"); and

WHEREAS, the Parties desire to further amend the Articulation Agreement to correct and change the admission requirements;

NOW THEREFORE, In consideration of the mutual covenants set forth herein, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties agree to amend the Articulation Agreement as follows:

**Section 1: Changes to the agreement beginning Fall 2022**

For students admitted to DTCC *in Fall 2022 and beyond* and later admitted to UD via the articulated program, the following changes will apply:

1. Graduates of the DTCC program who have completed the associate degree with a cumulative grade point average of 3.0 or higher and earn a C or better in MAT 261 Business Calculus I will be admitted to the University of Delaware via the articulation agreement, regardless of matriculation date.

**Section 2: Students currently in the pipeline**

For students who enrolled at DTCC *prior to Fall 2022* and later admitted to UD via the articulated program, the following will apply:

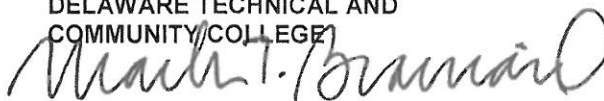
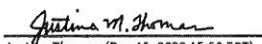
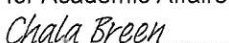
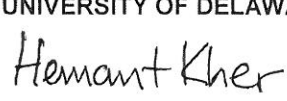
1. Graduates of the DTCC program who have completed the associate degree with a cumulative grade point average of 3.0 or higher and earn a C or better in MAT 261 Business Calculus I will be admitted to the University of Delaware via the articulation agreement, regardless of matriculation date.

**Section 3: Summary**

1. Beginning Fall 2022, students currently enrolled at DTCC and are later admitted to UD via the Business Administration Transfer articulated program are subject to the changes outlined in Section 2.
2. Beginning Fall 2022, all students newly admitted to DTCC and are later admitted to UD via the Business Administration Transfer articulated program are subject to the changes outlined in Section 1.

These changes are effective on the date both Parties have signed this Addendum. All other provisions of the Articulation Agreement not amended herein shall remain in full force and effect and shall be restated herein by reference as if fully set forth herein.

This Addendum may be executed electronically through the use of any program that meets the requirements of the Delaware Uniform Electronic Transactions Act, or other applicable law, or in any number of counterparts and all of such counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart of a signature page of this Addendum in Portable Document Format (PDF) or by facsimile transmission shall be effective as delivery of a manually executed original counterpart of this Addendum.

|  |  |
|--|--|
| <p><b>DELAWARE TECHNICAL AND<br/>COMMUNITY COLLEGE</b></p> <p><br/> <u>Dr. Mark T. Brainard</u><br/>         President</p> <p><br/> <u>Justina Thomas (Dec 15, 2022 15:53 EST)</u><br/>         Justina M. Thomas, Vice President<br/>         for Academic Affairs</p> <p><br/> <u>Chala Breen (Dec 9, 2022 17:00 EST)</u><br/>         Chala R. Breen, Instructional<br/>         Director, Business Technologies</p> | <p><b>UNIVERSITY OF DELAWARE</b></p> <p><br/> <u>Dr. Hemant Kher</u><br/>         Chairperson, Business Administration</p> <p>Date <u>1/10/2023</u></p> <p>Date <u>Dec 15, 2022</u></p> <p>Date _____</p> <p>Date <u>Dec 9, 2022</u></p> <p>Date _____</p> |
|--|--|

**DELAWARE TECHNICAL AND COMMUNITY COLLEGE  
And  
UNIVERSITY OF DELAWARE**

**PROGRAM ARTICULATION AGREEMENT**

**Associate Degree  
A.A.S. Business Administration Transfer**

**Baccalaureate Degree  
B.S. Global Enterprise Management**

**2021 through 2026**

**Associate-Baccalaureate Program Articulation Agreement**  
**between**  
**Delaware Technical and Community College**  
**and**  
**University of Delaware**  
**for**  
**A.A.S. Business Administration Transfer/B.S. Global Enterprise**  
**Management**

**AGREEMENT**

**WHEREAS** Delaware Technical and Community College (DTCC) and University of Delaware (UD) are committed to expanding educational opportunities for the citizens of the State of Delaware, and

**WHEREAS** the two institutions are committed to providing a smooth transition for students wishing to earn an associate degree and a baccalaureate degree, and

**WHEREAS** the intent of the two institutions is to avoid duplication of curricula where appropriate within articulated programs of studies, and

**WHEREAS** the two institutions better serve the educational growth of students and the economic development of the community through cooperative educational planning and optimal utilization of community resources,

**BE IT HEREWITH RESOLVED** that this agreement commits the partners to full support of an articulation process between similar academic programs offered by the two institutions.

A.A.S. Business Administration Transfer/B.S. Global Enterprise Management

## PROVISIONS OF THE AGREEMENT

1. The institutions agree to follow the connected degree curriculums delineated in this document for the transfer of DTCC's Associate Degree Program in Business Administration Transfer and UD's Bachelor of Science Degree Program in Global Enterprise Management.
2. Both institutions will cooperate toward developing, disseminating, and presenting the articulated program information to students.
3. Graduates of the DTCC program who have earned a B or better in MAT 261 Business Calculus I and completed the associate degree with a cumulative grade point average of 3.00 or higher will automatically be accepted into the baccalaureate program at UD. Students will be considered for admission based on the completed work at the time of the review. DTCC will provide confirmation of degree completion upon students' final semester of coursework. Students who do not complete the degree program as outlined in the agreement may have admission based on the articulation agreement criteria rescinded, however still may be considered for regular transfer admission based on the totality of their academic record. UD reserves the right to recalculate the DTCC cumulative grade point average to account for DTCC's grade forgiveness policy when making admission decisions.
4. Students must complete the courses in the specified associate degree program herein with a grade of C or better to receive the credits for transfer. Students are expected to complete all courses outlined in the DTCC portion of the agreement at DTCC. Students who have attended a college or university other than DTCC and transferred credits to DTCC in pursuit of the associate degree program may not be admissible via the provisions of this articulation agreement. In such cases, students will be considered based on their entire academic history and not guaranteed admission to the bachelor's degree program or the course equivalencies detailed within the provisions of this agreement. Coursework taken at an institution other than DTCC may not transfer to UD as noted in the agreement. It is expected that students will complete all coursework in the UD portion of the agreement at UD. Students who previously attended UD are not eligible for admission via an articulation agreement and instead should apply for readmission consideration if wishing to re-enroll at UD.
5. Students intending to transfer should complete the UD admissions application following the third semester of their associate degree program. Students should note on their application that they are applying as part of an articulation agreement/connected degree.
6. Students are subject to all the policies and procedures of both institutions.

7. Students are subject to all specific policies pertaining to students admitted to the Global Enterprise Management Bachelor's Degree Program.
8. This articulation agreement is based on the present curricula contained in this document and it is effective for a period of five years from the date of signing by both parties.
9. Both institutions at any time may initiate changes to this articulation agreement. Both institutions reserve the right to modify the programs as deemed necessary and agree to inform the appropriate individuals of said changes. Departments will review agreements and notify the appropriate individuals at each institution of any changes by July 1 of each year the agreement is in effect. The University of Delaware will make a good faith effort to honor this articulation agreement for any Delaware Technical and Community College student who enrolls in the Business Administration Transfer Associate Degree program during the five year period specified for this agreement, and graduates with the required associate degree within eight (8) years of the signing of this agreement by both parties. A student who meets these conditions must apply to the University of Delaware and be accepted to receive the benefits of this agreement.

## CONNECTED DEGREE ANALYSIS Matching Worksheet/ Bachelor's Completion

| ASSOCIATE DEGREE PROGRAM<br>A.A.S. Business Administration Transfer<br>DELAWARE TECHNICAL & COMMUNITY COLLEGE  |           | BACHELOR'S DEGREE COURSE MATCH OR<br>POTENTIAL COURSE MATCH  |           | BACHELOR'S DEGREE COMPLETION<br>B.S. Global Enterprise Management<br>UNIVERSITY OF DELAWARE |           |
|--|-----------|--|-----------|---|-----------|
| Course No./Name<br>First Semester (fall)   | CR        | Course No./Name  | CR        | Course No./Name<br>Fifth Semester (fall)  | CR        |
| SSC 100 First Year Seminar   | 1         | UNIV 166DE Department Elective   | 1         | BUAD 301 Introduction to Marketing  | 3         |
| ENG 101 Critical Thinking & Academic Writing*  | 3         | ENGL 166DE Department Elective   | 3         | BUAD 309 Organizational Behavior  | 3         |
| ACC 101 Accounting I   | 3         | ACCT 166DE Department Elective   | 3         | MISY 261 Business Information Systems   | 3         |
| MAT 162 Statistical Reasoning  | 4         | STAT 200 Basic Statistical Reasoning   | 3         | FINC 311 Principles of Finance  | 3         |
|  |           | STAT 266DE Department Elective   | 1         |   |           |
| OAT 162 Excel Level I or<br>DAT 101 Introduction to Data Analytics and<br>Visualization  | 3         | MISY 166DE Department Elective<br>(will substitute for MISY 160)   | 3         | MISY 262 Fundamentals of Business Analytics   | 3         |
| ECO 111 Macroeconomics   | 3         | ECON 103 Introduction to Macroeconomics  | 3         |   |           |
|  | 17        |  | 17        |   | 15        |
| Second Semester (spring)   |           |  |           | Sixth Semester (spring)   |           |
| ACC 112 Accounting II<br>(Note: ACC 101 and ACC 112 together = UD's ACCT<br>207) Must successfully transfer both courses to earn<br>ACCT 207 credit. | 3         | ACCT 207 Accounting I  | 3         | BUAD 306 Introduction to Service & Operations<br>Management                                 | 3         |
| PSY 121 General Psychology   | 3         | PSYC 100 General Psychology  | 3         | BUAD 386 International Business Management  | 3         |
| SOC 111 Sociology  | 3         | SOCI 201 Introduction to Sociology   | 3         |   |           |
| ECO 122 Microeconomics   | 3         | ECON 101 Introduction to Microeconomics  | 3         | BUAD 384 Global Business Environment  | 3         |
| ENG 102 Composition & Research*  | 3         | ENGL 166DE Department Elective<br>(Note: Student will receive an exemption from<br>ENGL 110 with successful transfer of ENG 101<br>and 102 and completion of associate degree) | 3         | Skills Elective   | 3         |
| BUS 101 Introduction to Business   | 3         | BUAD 166DE Department Elective<br>(will substitute for BUAD 110)   | 3         | Perspectives Elective   | 3         |
|  |           |  |           | ACCT 352 Law & Social Issues In Business  | 3         |
| <b>Sub-Total</b>   | <b>18</b> |  | <b>18</b> |   | <b>18</b> |

\*Beginning Fall 2021, ENG 101 will be renamed Composition I and beginning Spring 2022, ENG 102 will be renamed Composition II.

A.A.S. Business Administration Transfer/B.S. Global Enterprise Management

| ASSOCIATE DEGREE PROGRAM<br>A.A.S. Business Administration Transfer<br>DELAWARE TECHNICAL & COMMUNITY COLLEGE |              | BACHELOR'S DEGREE COURSE MATCH OR<br>POTENTIAL COURSE MATCH  |                                 | BACHELOR'S DEGREE COMPLETION<br>B.S. Global Enterprise Management<br>UNIVERSITY OF DELAWARE                               |           |
|---|--------------|--|---------------------------------|---|-----------|
| Course No./Name<br>Third Semester (fall)  | CR           | Course No./Name  | CR                              | Course No./Name<br>Seventh Semester (fall)  | CR        |
| MAT 183 Functions   | 5            | MATH 168DE Department Elective<br>UNIV 168DE Department Elective   | 3<br>2                          | BUAD 414 Globalization: Issues, Actors & Decisions  | 3         |
| Science Support elective<br>(see electives list below)  | 3-4          | Mathematics, Natural Sciences & Technology<br>University breadth (3 cr.) or (4 cr.) with<br>laboratory   | 3-4                             | BUAD 441 Strategic Management<br>(Note: Fulfills the Capstone requirement)  | 3         |
| History & Cultural Support elective<br>(see electives list below --)  | 3            | History & Cultural Change University breadth   | 3                               | Skills Elective   | 3         |
| ACC 221 Cost Accounting I   | 3            | ACCT 208 Accounting II   | 3                               | Social & Behavioral Sciences  | 3         |
| MGT 212 Principles of Management  | 3            | BUAD 168DE Department Elective   | 3                               | Perspectives Elective   | 3         |
|   |              |  |                                 | Discovery Learning Experience   | 3         |
| <b>Sub-Total:</b>   | <b>17-18</b> |  | <b>17-18</b>                    |   | <b>18</b> |
| <b>Fourth Semester (spring)</b>   |              |  | <b>Eighth Semester (spring)</b> |   |           |
| ENG 124 Oral Communication  | 3            | COMM 212 Oral Communication in Business  | 3                               | BUAD 415 Principles & Practices of Global Enterprises   | 3         |
| MAT 261 Business Calculus I   | 4            | MATH 221 Calculus I<br>MATH 268DE Department Elective  | 3<br>1                          | Creative Arts & Humanities University breadth<br>(also designated to fulfill the University<br>Multicultural requirement) | 3         |
| MKT 212 Principles of Marketing   | 3            | BUAD 168DE Department Elective   | 3                               | Creative Arts & Humanities, History & Cultural<br>Change or Foreign Language  | 3         |
| Science Support elective<br>(see electives list below)  | 3-4          | Mathematics, Natural Sciences & Technology<br>University breadth (3 cr.) or (4 cr.) with<br>laboratory<br>(dependent upon what was taken at DTCC<br>during semester 3) | 3-4                             | Social & Behavioral Sciences  | 3         |
| History & Cultural Support elective<br>(see electives list below)   | 3            | Creative Arts & Humanities, History & Cultural<br>Change or Foreign Language   | 3                               | Skills Elective   | 3         |
| <b>Sub-Total</b>  | <b>16-17</b> |  | <b>16-17</b>                    |   | <b>15</b> |
| <b>TOTAL</b>  | <b>68-70</b> |  | <b>68-70</b>                    |   | <b>66</b> |

A.A.S. Business Administration Transfer/B.S. Global Enterprise Management





# CONNECTED DEGREE CURRICULUM

## Suggested Course Sequence

| ASSOCIATE DEGREE<br>A.A.S. Business Administration Transfer<br>DELAWARE TECHNICAL AND COMMUNITY COLLEGE  |     |   |              | BACHELOR'S DEGREE<br>B.S. Global Enterprise Management<br>UNIVERSITY OF DELAWARE  |                          |  |           |  |           |
|--|-----|---|--------------|---|--------------------------|--|-----------|--|-----------|
| <b>Semester 1 (Fall)</b>   |     |   |              | <b>CR</b>   | <b>Semester 5 (Fall)</b> |  |           |  | <b>CR</b> |
| SSC  | 100 | First Year Seminar  | 1            | BUAD  | 301                      | Introduction to Marketing  | 3         |  |           |
| ENG  | 101 | Critical Thinking & Academic Writing                                      | 3            | BUAD  | 309                      | Organizational Behavior  | 3         |  |           |
| ACC  | 101 | Accounting I  | 3            | MISY  | 261                      | Business Information Systems   | 3         |  |           |
| MAT  | 162 | Statistical Reasoning   | 4            | FINC  | 311                      | Principles of Finance  | 3         |  |           |
| OAT  | 152 | Excel Level I or DAT 101 Introduction to Data Analytics and Visualization | 3            | MISY  | 262                      | Fundamentals of Business Analytics   | 3         |  |           |
| ECO  | 111 | Macroeconomics  | 3            |   |                          |  |           |  |           |
|  |     |   | 17           |   |                          |  | 15        |  |           |
| <b>Semester 2 (Spring)</b>   |     |   |              | <b>Semester 6 (Spring)</b>  |                          |  |           |  |           |
| ACC  | 112 | Accounting II   | 3            | BUAD  | 306                      | Introduction to Service & Operations Management  | 3         |  |           |
| SOC  | 111 | Sociology   | 3            | BUAD  | 386                      | International Business Management  | 3         |  |           |
| ECO  | 122 | Microeconomics  | 3            | BUAD  | 384                      | Global Business Environment  | 3         |  |           |
| ENG  | 102 | Composition & Research  | 3            | XXXX  | XXX                      | Skills Elective  | 3         |  |           |
| BUS  | 101 | Introduction to Business  | 3            | XXXX  | XXX                      | Perspectives Elective  | 3         |  |           |
| PSY  | 121 | General Psychology  | 3            | ACCT  | 352                      | Law & Social Issues in Business  | 3         |  |           |
|  |     |   | 18           |   |                          |  | 18        |  |           |
| <b>Semester 3 (Fall)</b>   |     |   |              | <b>Semester 7 (Fall)</b>  |                          |  |           |  |           |
| MAT  | 183 | Functions   | 5            | BUAD  | 414                      | Globalization: Issues, Actors & Decisions  | 3         |  |           |
| XXX  | XXX | Science Support Elective  | 3-4          | BUAD  | 441                      | Strategic Management (fulfills the Capstone requirement)   | 3         |  |           |
| XXX  | XXX | History & Cultural Technology Support Elective                            | 3            | XXXX  | XXX                      | Skills Elective  | 3         |  |           |
| ACC  | 221 | Cost Accounting   | 3            | XXXX  | XXX                      | Social & Behavioral Sciences University breadth  | 3         |  |           |
| MGT  | 212 | Principles of Management  | 3            | XXXX  | XXX                      | Perspectives Elective  | 3         |  |           |
|  |     |   |              | XXXX  | XXX                      | Discovery Learning Experience  | 3         |  |           |
|  |     |   | 17-18        |   |                          |  | 18        |  |           |
| <b>Semester 4 (Spring)</b>   |     |   |              | <b>Semester 8 (Spring)</b>  |                          |  |           |  |           |
| ENG  | 124 | Oral Communication  | 3            | BUAD  | 415                      | Principles & Practices of Global Enterprises   | 3         |  |           |
| MAT  | 281 | Business Calculus I   | 4            | XXXX  | XXX                      | Creative Arts & Humanities University breadth (also designated to fulfill the Multicultural requirement) | 3         |  |           |
| MKT  | 212 | Principles of Marketing   | 3            | XXXX  | XXX                      | Creative Arts & Humanities, History & Cultural Change or foreign language                                | 3         |  |           |
| XXX  | XXX | Science Support Elective  | 3-4          | XXXX  | XXX                      | Social & Behavioral Sciences University breadth  | 3         |  |           |
| XXX  | XXX | History & Cultural Technology Support Elective                            | 3            | XXXX  | XXX                      | Skills Elective  | 3         |  |           |
|  |     |   | 16-17        |   |                          |  | 15        |  |           |
| <b>Total Credits</b>   |     |   | <b>68-70</b> |   |                          |  | <b>66</b> |  |           |
| <b>History &amp; Cultural Technology Support Electives:</b> <ul style="list-style-type: none"> <li>ENG 126 American Literature I</li> <li>ENG 128 African American Literature I</li> <li>HIS 111 U.S. History – Pre-Civil War</li> <li>HIS 112 U.S. History – Post-Civil War</li> <li>HIS 200 World History I</li> <li>HIS 210 World History II</li> </ul> |     |   |              | <b>Science Support Electives:</b> <ul style="list-style-type: none"> <li>BIO 100 Medical Terminology</li> <li>BIO 110 Introduction to Anatomy and Physiology</li> <li>BIO 140 General biology</li> <li>CHM 110 General Chemistry</li> <li>ENV190 Intro to Environmental Science and Tech</li> <li>PHY 111 Conceptual Physics</li> </ul> |                          |  |           |  |           |
| <ul style="list-style-type: none"> <li>The Bachelor of Science program in Financial Planning and Wealth Management requires a minimum of 121 credits.</li> <li>Course sequencing may vary by semester. See your advisor.</li> </ul>  |     |   |              |   |                          |  |           |  |           |
| <b>For more information contact:</b>   |     |   |              |   |                          |  |           |  |           |
| <b>Delaware Tech</b><br>Chala Breen<br>Instructional Director, Business Technologies<br>Owens Campus (Georgetown, DE): (302) 259-6665  |     |   |              | <b>University of Delaware</b><br>Dr. Hemant Kher<br>Chair, Business Administration<br>Newark, DE (302) 831-2554   |                          |  |           |  |           |
| The articulation agreement is subject to change based on Delaware Tech and senior institution curriculum changes. 07/2021  |     |   |              |   |                          |  |           |  |           |

A.A.S. Business Administration Transfer/B.S. Global Enterprise Management

**APPROVAL**

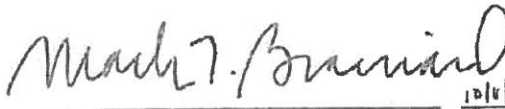
This program articulation agreement is between DTCC's Associate of Applied Science Degree in Business Administration Transfer and UD's Bachelor of Science Degree in Global Enterprise Management.

Approval is granted for a period of five years effective on the date both parties have fully executed this agreement.


This agreement may be executed electronically through the use of any program that meets the requirements of the Delaware Uniform Electronic Transactions Act, or other applicable law, or in any number of counterparts and all of such counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart of a signature page of this Agreement in Portable Document Format (PDF) or by facsimile transmission shall be effective as delivery of a manually executed original counterpart of this Agreement.

**DELAWARE TECHNICAL AND  
COMMUNITY COLLEGE**


**UNIVERSITY OF DELAWARE**


  
\_\_\_\_\_  
Dr. Mark Brainard  
President  
Date 10/18/2021

  
\_\_\_\_\_  
Dr. Robin Morgan  
Provost  
Date 10/25/2021

  
\_\_\_\_\_  
Justina M. Thomas  
Vice President for Academic Affairs  
Date Oct 15, 2021

  
\_\_\_\_\_  
Dr. Bruce Weber  
Dean  
Alfred Lerner College of Business &  
Economics  
Date 10/19/2021

  
\_\_\_\_\_  
Chala Breen  
Instructional Director, Business  
Technologies  
Date Oct 15, 2021

  
\_\_\_\_\_  
Dr. Hemant Kher  
Chair  
Business Administration  
Date 10/18/21